

# Experts tell: Syndicated deal dynamics

---

**By Perpetual Corporate Trust**

15 October 2025

Syndicated finance is a cornerstone of global capital markets, but its dynamics shift depending on where you operate. Perpetual Corporate Trust's (PCT) Agency and Trustee team understands intimately the nuance of the Australian market and works with the country's pre-eminent syndicated finance experts to deliver solutions.

We're delighted to announce, some of these in-demand experts have agreed to take part in a content series to give our clients direct access to market insights that matter.

In this first installment, Rossana Bellina, Special Council with Minter Ellison, unpacks the issues including:

- the latest global trends and how they play out in Australia's unique environment (at 3:10)
- the nuances of the Australian market including the role of trusts and security trustees in deal structures (at 5:26)
- why Australia sees lower default rates compared to the United States of America (at 7:00)
- tax considerations for offshore lenders (at 8:56)
- practical tips for navigating local regulation (at 12:39)

The discussion delivers clear, actionable insights. Whether you're a lender, borrower, or market observer, we know Rossana's high-value perspectives are a must-watch.

For more information on PCT's Agency and Trustee please contact [mimi.bui@perpetual.com.au](mailto:mimi.bui@perpetual.com.au)